

## IS LEVERAGE MAGNIFYING THE PROFITABILITY OF A COMPANY? (SOME FACTS ABOUT PAKISTAN'S FERTILIZER SECTOR)

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### Abstract

Agriculture products are actually the backbone of any country in terms of their contribution in the growth and GDP directly or indirectly. Pakistan's economy is also mainly depends upon the agricultural products. Agricultural products are solely depends upon the availability of their right ingredients like Urea and Pesticides. The production of the fertilizer companies always depends upon the availability of the financial resources. We have analyzed the availability of financial resources and their impact on the profitability. This study shows that debt source of financing has a positive impact on the profitability. Mainly the most importantly the companies should focus on the long term side of debt financing. This will magnify their returns. The data for past 10 years of Pakistan Stock Exchange (PSE) listed top fertilizer companies has been analyzed and the factual results are giving a positive indication regarding the impact of leverage on profitability.

**Keywords:** Leverage, Profitability, ROA, ROE, GPM, NPM, TAT, CAT, FAT, TDTAR, TDCAR, TDFAR, CDTAR, CDCAR, CDFAR, FDTAR, FDCAR, FDFAR

### Introduction:

Financial statement analysis is usually used to analyze the financial status of the company. Financial analysis of listed fertilizer companies of PSE will project its situation in today's scenario. Pakistan is basically an agricultural country. This is the major sector of Pakistan. Because it contributes 24% of country's GDP, almost half of population earning based on agriculture sector, major contributor in export, and growth rate of 3 to 4%. According to population size Pakistan stands among top six most populous countries that lead to huge food consumption. Fertilizer usage will increased food production. Fertilizers provide essential nutrients to the soil including potassium nitrogen proteins and phosphorus. This increased the productivity of land and ultimately increased food production.

Fertilizer industry of Pakistan is central part of Pakistan economy. Fertilizer sector flourished during the era of green revolution in Pakistan in 1958. After that with the passage of time new plants and fertilizer companies were established. This study is based on the analysis of the financial statement leading 4 fertilizer companies which are listed on Pakistan Stock Exchange (PSE). These companies are Arif Habib Corporation (AHCL), Dawood Hercules (DAWH), Fauji

Fauji Fertilizer Corporation (FFC) and Fertilizer Bin Qasim Limited (FFBL). All major production of fertilizer including urea and ADP has been taken from these companies. So these are the key players of fertilizer industry. These 4 companies have more than 70% of the market share in that industry.

### **Literature review:**

Financial ratios analysis is a method to find out position of a company in terms of its strengths and weakness as compared to the other companies in an industry. There are major five types of ratios that can be evaluated for the purpose of comprehensive analysis including efficiency, profitability, solvency, liquidity and market ratios (Memon & Tahir, 2012). For liquidity analysis mostly current ratio and quick ratio had been used and for fertilizer sector 1:1 considered to be good as this sector hold less liquid assets (Masood, 2014). Financial ratio analysis was better as compared to the other techniques because it is used to analyze the data of past years and make a comparison where the company stands over different periods that is also called trend analysis (Tirkey & Khilkhal, 2014). Ratios were related to each other some are direct and some had inverse relations. In the fertilizer and chemical industry the liquidity ratios were positively correlated to the ROA and ROE, while solvency ratios were inversely related with ROA and ROE (Khidmat & Rehman, 2014).

Financial ratio analysis was actually addressed all the stakeholders including creditors and shareholders, who wanted to see the pattern of fulfilling the liabilities as well as to see the earnings of the company, Actually shareholders wealth maximization (Tugas, 2012). A Study of fertilizer and oil and gas sector of Pakistan revealed that there exist positive relationship between ROE and profit margin with the corporate governance indicator included board size and annual general meeting and having negative relation for chief executive status and audit committee (Dar et al 2011). A study determined that ratio analysis also provided a comprehensive analysis about corporate governance and performance measurement of the companies. Financial analysis of non-financial companies of Pakistan suggested that capital structure of large companies consist of more debt than equity and it has an inverse relation with growth. Growing companies in Pakistan preferred more equity investment as compared to debt. Because studies suggested that profitable of firm has mostly greater equity investment then debt taken (Shah & Hijazi, 2004).

Eljelly (2004) says that to reduce the business risk and unrequired investment in assets and to be able to meet short term business commitments an organization should be able to calculate as well as forecast its liquid assets and liabilities. Liquidity of the company is calculated by dividing its short term assets to its short term liabilities. Liquidity of the company shows the amount available to the business to invest in the business and also for the expenses of the company. It also shows the amount available to meet long term and short term liabilities (Ross, 1977). A firm which own some extra amount of short term assets can increase the chance of internal funding which will further result in relationship between leverage and liquidity (S., 1977) (Bhunia, 2012) (Qureshi, 2012). A reasonable liquidity position has an impact on the financial position of the business (Zhao Bei, 2012). Many studies have proven a statistical relationship between leverage and liquidity (Harris, 1991) (Al-Najjar, 2011) (Al-Najjar B. T., 2008) (Eriotis N, 2007) (Rajan, 1995) (Sheikh NA, 2011) (Titman, 1988) (Qureshi1, 2012).

The financial structure of a firm of mostly profitable firms had positive relation between short term financing and ROE and profitability and an inverse relation between long term financing and profitability (Abor, 2005). Similar study revealed that financial analysis through ratio analysis had a significant importance and reliability. Financial ratio analysis is fundamental

analysis of profitability, equity and growth analysis. Because it tells about the past as well as predict future trends. Financial statement analysis basically considered the first thing to make future decisions and in this ratio analysis predict the future outcomes. (Nissim & Penaman, 2001).

Pakistan is basically an agriculture country. Major part of Pakistani earning is comprises of earning from the agriculture sector. After green revolution in Pakistan productivity of the crops increased due to the labor saving technologies and fertilizers which make soul better for crops.(Ali & Byerlee, 2002). Majority of the farmers in Pakistan had small farms therefore they needed fertilizers to increase productivity but could not afford high prices of fertilizers. Because it increased cost of production (Khan et al 2010).So financial analysis of fertilizer sector will predict the production, profitability, liquidity and solvency of the companies.

### **Methodology:**

In order to find a relationship between leverage and profitability in the fertilizer sector in Pakistan, the data from these 4 PSE listed companies were gathered for the period of 10 years starting from 2006 to 2015. The detail of the methodology and data is given below:

### **Problem Statement:**

The purpose of the study is to examine the performance of fertilizer industry in Pakistan and to find out the real opportunity in this field and to check out that whether the fertilizer firms safeguard the rights of their creditors or they are just exploiting their loans. Also to find out whether the existing of leverage in the financial statements of fertilizer firms are really magnifying their profitability or not.

### **Hypothesis:**

**H<sub>0</sub>:** There is no relationship of profitability and leverage in fertilizer industry.

**H<sub>1</sub>:** Leverage decreases the profitability in fertilizer industry.

**H<sub>2</sub>:** Leverage increases the profitability in fertilizer industry.

### **Aim of Study:**

The aim of study is to provide necessary information to the creditors of the fertilizer industry. So that they may identify that the real position of the company to whom they are planning to grant some loan that whether that company really will be able to pay back their loan on due time or not. Also to identify that which king of loan is more important in the current era to be preferred.

### **Variables:**

#### **a. Dependent Variable:**

##### **i. Profitability:**

It will be measured with the help following ratios:

- a) Gross Profit Margin (GPM)
- b) Net Profit Margin (NPM)
- c) Return on Assets (ROA)
- d) Return on Equity (ROE)
- e) Total Assets Turnover (TAT)
- f) Current Assets Turnover (CAT)
- g) Fixed Assets Turnover (FAT)

#### **b. Independent Variable:**

##### **i. Leverage:**

It will be measured with the help following ratios:

- a) Total Debts to Total Assets Ratio (TDTAR)

- b) Total Debts to Current Assets Ratio (TDCAR)
- c) Total Debts to Fixed Assets Ratio (TDFAR)
- d) Current Debts to Total Assets Ratio (CDTAR)
- e) Current Debts to Current Assets Ratio (CDCAR)
- f) Current Debts to Fixed Assets Ratio (CDFAR)
- g) Fixed Debts to Total Assets Ratio (FDTAR)
- h) Fixed Debts to Current Assets Ratio (FDCAR)
- i) Fixed Debts to Fixed Assets Ratio (FDTAR)

### **Study Design:**

It is correlational as well as exploratory type study because here we have found the effect of leverage on profitability as well as we gave some important facts with reference to type of loan and type of assets based on the available data of the fertilizer companies.

### **Study Population and Sampling:**

The population is the fertilizer companies in Pakistan. But for the purpose specific study top 4 public sector stock exchange listed companies are targeted for analysis. These companies are listed in Pakistan Stock Exchange (PSE). The sample interval is 10 years data from 2006 to 2015.

### **Data Collection Methods and Instruments:**

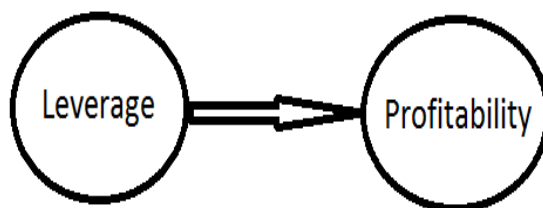
The research study includes only secondary data which is taken from the Annual Financial Statements of the Fertilizer Industry. Data is extracted from the financial statement of 4 top ranked listed Fertilizer Companies in Pakistan.

### **Data Analysis Methods:**

The data is analyzed in different ways by using two data analysis software Minitab and Stata. Firstly, we analyzed the cause and effect relationship between the leverage and profitability by using different regression techniques and secondly we use different graphics representation of the assets and liabilities to show their relationships over the past decade. For the former one we applied multiple regression technique as well as partial regression techniques for analysis. And for later we use different sort of charts to give a quick eye view of the important movements of different category of accounts. In the first stage, some basic ratio analysis techniques have been applied to find out the some basic results then in the second stage multiple regression model have been applied to find out within company effect and the whole industry effect because these companies holds more than 80% market share in Pakistan FertilizerSector. Then the individual and combined effects have been found.

### **Schematic Diagram:**

Following is the schematic diagram of study:



### Empirical Model:

#### a) Model 1:

In this model the impact of total debts with respect to different assets level on profitability will be measured.

- i.  $ROA = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \varepsilon$
- ii.  $ROE = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \varepsilon$
- iii.  $GPM = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \varepsilon$
- iv.  $NPM = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \varepsilon$
- v.  $TAT = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \varepsilon$
- vi.  $FAT = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \varepsilon$
- vii.  $CAT = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \varepsilon$

#### b) Model 2:

In this model the impact of current debts with respect to different assets level on profitability will be measured.

- i.  $ROA = \beta_0 + \beta_1 CDTAR + \beta_2 CDCAR + \beta_3 CDFAR + \varepsilon$
- ii.  $ROE = \beta_0 + \beta_1 CDTAR + \beta_2 CDCAR + \beta_3 CDFAR + \varepsilon$
- iii.  $GPM = \beta_0 + \beta_1 CDTAR + \beta_2 CDCAR + \beta_3 CDFAR + \varepsilon$
- iv.  $NPM = \beta_0 + \beta_1 CDTAR + \beta_2 CDCAR + \beta_3 CDFAR + \varepsilon$
- v.  $TAT = \beta_0 + \beta_1 CDTAR + \beta_2 CDCAR + \beta_3 CDFAR + \varepsilon$
- vi.  $CAT = \beta_0 + \beta_1 CDTAR + \beta_2 CDCAR + \beta_3 CDFAR + \varepsilon$
- vii.  $FAT = \beta_0 + \beta_1 CDTAR + \beta_2 CDCAR + \beta_3 CDFAR + \varepsilon$

#### c) Model 3:

In this model the impact of fixed debts with respect to different assets level on profitability will be measured.

- i.  $ROA = \beta_0 + \beta_1 FDTAR + \beta_2 FDCAR + \beta_3 FDFAR + \varepsilon$
- ii.  $ROE = \beta_0 + \beta_1 FDTAR + \beta_2 FDCAR + \beta_3 FDFAR + \varepsilon$
- iii.  $GPM = \beta_0 + \beta_1 FDTAR + \beta_2 FDCAR + \beta_3 FDFAR + \varepsilon$
- iv.  $NPM = \beta_0 + \beta_1 FDTAR + \beta_2 FDCAR + \beta_3 FDFAR + \varepsilon$
- v.  $TAT = \beta_0 + \beta_1 FDTAR + \beta_2 FDCAR + \beta_3 FDFAR + \varepsilon$
- vi.  $CAT = \beta_0 + \beta_1 FDTAR + \beta_2 FDCAR + \beta_3 FDFAR + \varepsilon$
- vii.  $FAT = \beta_0 + \beta_1 FDTAR + \beta_2 FDCAR + \beta_3 FDFAR + \varepsilon$

#### d) Model 4:

In this model the impact of total debts with respect to different assets level on profitability will be measured.

- i.  $ROA = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \beta_4 CDTAR + \beta_5 CDCAR + \beta_6 CDFAR + \beta_7 FDTAR + \beta_8 FDCAR + \beta_9 FDFAR + \varepsilon$
- ii.  $ROE = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \beta_4 CDTAR + \beta_5 CDCAR + \beta_6 CDFAR + \beta_7 FDTAR + \beta_8 FDCAR + \beta_9 FDFAR + \varepsilon$
- iii.  $GPM = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \beta_4 CDTAR + \beta_5 CDCAR + \beta_6 CDFAR + \beta_7 FDTAR + \beta_8 FDCAR + \beta_9 FDFAR + \varepsilon$
- iv.  $NPM = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \beta_4 CDTAR + \beta_5 CDCAR + \beta_6 CDFAR + \beta_7 FDTAR + \beta_8 FDCAR + \beta_9 FDFAR + \varepsilon$
- v.  $TAT = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \beta_4 CDTAR + \beta_5 CDCAR + \beta_6 CDFAR + \beta_7 FDTAR + \beta_8 FDCAR + \beta_9 FDFAR + \varepsilon$
- vi.  $FAT = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \beta_4 CDTAR + \beta_5 CDCAR + \beta_6 CDFAR + \beta_7 FDTAR + \beta_8 FDCAR + \beta_9 FDFAR + \varepsilon$

vii.  $CAT = \beta_0 + \beta_1 TDTAR + \beta_2 TDCAR + \beta_3 TDFAR + \beta_4 CDTAR + \beta_5 CDCAR + \beta_6 CDFAR + \beta_7 FDTAR + \beta_8 FDCAR + \beta_9 FDFAR + \varepsilon$

## Results:

### Model 1:

a) The regression equation is

$$ROA = 4.31 + 26.3 TDTAR - 0.035 TDCAR - 8.16 TDFAR$$

Source	SS	df	MS			
Model	472.186038	3	157.395346	Number of obs =	40	
Residual	6867.98802	36	190.777445	F( 3, 36) =	0.83	
Total	7340.17405	39	188.209591	Prob > F =	0.4887	
				R-squared =	0.0643	
				Adj R-squared =	-0.0136	
				Root MSE =	13.812	

roa	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	26.34219	18.99769	1.39	0.174	-12.18692	64.8713
tdcar	-.0345664	.4799445	-0.07	0.943	-1.007939	.9388062
tdfar	-8.162717	8.972721	-0.91	0.369	-26.36024	10.03481
_cons	4.306997	5.014299	0.86	0.396	-5.862472	14.47647

From the above model we can easily observe that only Total Debts to Total Assets Ratio (TDTAR) has a positive relationship with the Return on Assets (ROA). All other remaining variables have negative impact on Return on Assets (ROA).

b) The regression equation is

$$ROE = 0.1 + 80.7 TDTAR + 0.06 TDCAR - 17.8 TDFAR$$

Source	SS	df	MS			
Model	6193.57085	3	2064.52362	Number of obs =	40	
Residual	31679.3786	36	879.98274	F( 3, 36) =	2.35	
Total	37872.9495	39	971.101269	Prob > F =	0.0891	
				R-squared =	0.1635	
				Adj R-squared =	0.0938	
				Root MSE =	29.665	

roe	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	80.6745	40.80134	1.98	0.056	-2.074459	163.4235
tdcar	.0634566	1.030777	0.06	0.951	-2.027055	2.153969
tdfar	-17.80404	19.27071	-0.92	0.362	-56.88685	21.27878
_cons	.137579	10.76921	0.01	0.990	-21.70339	21.97854

From the above model we can easily observe that only Total Debts to Fixed Assets Ratio (TDFAR) has a negative relationship with the Return on Equity (ROE). All other remaining variables have positive impact on Return on Equity (ROE).

c) The regression equation is

$$GPM = 27.1 + 6.0 TDTAR + 3.16 TDCAR - 3.5 TDFAR$$

Source	SS	df	MS			
Model	9604.91195	3	3201.63732	Number of obs = 40		
Residual	23806.5759	36	661.293775	F( 3, 36) = 4.84		
Total	33411.4878	39	856.704817	Prob > F = 0.0062		
				R-squared = 0.2875		
				Adj R-squared = 0.2281		
				Root MSE = 25.716		

gpm	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	5.990867	35.36996	0.17	0.866	-65.74274	77.72448
tdcar	3.162821	.8935621	3.54	0.001	1.350593	4.975049
tdfar	-3.54152	16.70544	-0.21	0.833	-37.42172	30.33868
_cons	27.09403	9.335636	2.90	0.006	8.160484	46.02758

From the above model we can easily observe that only Total Debts to Fixed Assets Ratio (TDFAR) has a negative relationship with the Gross Profit Margin (GPM). All other remaining variables have positive impact on Gross Profit Margin (GPM).

d) The regression equation is

$$\text{NPM} = 31.4 - 14.0 \text{ TDTAR} + 0.65 \text{ TDCAR} - 3.4 \text{ TDFAR}$$

Source	SS	df	MS			
Model	1898.41253	3	632.804176	Number of obs = 40		
Residual	47750.8961	36	1326.41378	F( 3, 36) = 0.48		
Total	49649.3086	39	1273.0592	Prob > F = 0.7002		
				R-squared = 0.0382		
				Adj R-squared = -0.0419		
				Root MSE = 36.42		

npm	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	-14.02476	50.09298	-0.28	0.781	-115.618	87.56851
tdcar	.6496283	1.265514	0.51	0.611	-1.916953	3.21621
tdfar	-3.399465	23.65921	-0.14	0.887	-51.38256	44.58363
_cons	31.38507	13.22167	2.37	0.023	4.570291	58.19985

From the above model we can easily observe that only Total Debts to Current Assets Ratio (TDCAR) has a positive relationship with the Net Profit Margin (NPM). All other remaining variables have positive impact on Net Profit Margin (NPM).

e) The regression equation is

$$\text{TAT} = 12.1 + 2.3 \text{ TDTAR} - 0.214 \text{ TDCAR} - 8.65 \text{ TDFAR}$$

Source	SS	df	MS			
Model	585.313918	3	195.104639	Number of obs = 40		
Residual	5466.64519	36	151.851255	F( 3, 36) = 1.28		
Total	6051.95911	39	155.178439	Prob > F = 0.2943		
				R-squared = 0.0967		
				Adj R-squared = 0.0214		
				Root MSE = 12.323		

tat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	2.30724	16.9491	0.14	0.892	-32.06712	36.6816
tdcar	-.2140975	.4281902	-0.50	0.620	-1.082507	.6543124
tdfar	-8.64795	8.005157	-1.08	0.287	-24.88316	7.587261
_cons	12.09579	4.473587	2.70	0.010	3.02294	21.16865

From the above model we can easily observe that only Total Debts to Current Assets Ratio (TDCAR) and Total Debts to Fixed Assets Ratio (TDFAR) have a negative relationship with the

Total Assets Turnover (TAT). All other remaining variables have positive impact on Total Assets Turnover (TAT).

f) The regression equation is

$$\text{CAT} = 148 - 464 \text{ TDTAR} + 91.4 \text{ TDCAR} + 7 \text{ TDFAR}$$

. reg cat tdtar tdcar tdfar						
Source	SS	df	MS			
Model	9724145.02	3	3241381.67			
Residual	2859248.83	36	79423.5785			
Total	12583393.8	39	322651.124			

Number of obs =	40
F( 3, 36) =	40.81
Prob > F =	0.0000
R-squared =	0.7728
Adj R-squared =	0.7538
Root MSE =	281.82

cat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
tdtar	-463.6889	387.6253	-1.20	0.239	-1249.829 322.4516
tdcar	91.42857	9.792695	9.34	0.000	71.56807 111.2891
tdfar	6.748366	183.0777	0.04	0.971	-364.5504 378.0471
_cons	148.4966	102.3108	1.45	0.155	-58.99931 355.9925

From the above model we can easily observe that only Total Debts to Total Assets Ratio (TDTAR) has a negative relationship with the Current Assets Turnover (CAT). All other remaining variables have positive impact on Current Assets Turnover (CAT).

g) The regression equation is

$$\text{FAT} = 14.9 + 1.8 \text{ TDTAR} - 0.347 \text{ TDCAR} - 8.9 \text{ TDFAR}$$

Source	SS	df	MS			
Model	647.219636	3	215.739879			
Residual	8870.63427	36	246.406508			
Total	9517.85391	39	244.047536			

Number of obs =	40
F( 3, 36) =	0.88
Prob > F =	0.4628
R-squared =	0.0680
Adj R-squared =	-0.0097
Root MSE =	15.697

fat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
tdtar	1.835373	21.59054	0.09	0.933	-41.95227 45.62301
tdcar	-.3467421	.5454483	-0.64	0.529	-1.452963 .7594783
tdfar	-8.863956	10.19734	-0.87	0.390	-29.54511 11.8172
_cons	14.86966	5.69866	2.61	0.013	3.312242 26.42708

From the above model we can easily observe that only Total Debts to Current Assets Ratio (TDCAR) and Total Debts to Fixed Assets Ratio (TDFAR) have a negative relationship with the Fixed Assets Turnover (FAT). All other remaining variables have positive impact on Fixed Assets Turnover (FAT).

## Model 2:

a) The regression equation is

$$\text{ROA} = 3.44 + 78.1 \text{ CDTAR} - 0.137 \text{ CDCAR} - 30.8 \text{ CDFAR}$$



Source	SS	df	MS			
Model	876.456176	3	292.152059			
Residual	6463.71788	36	179.547719			
Total	7340.17405	39	188.209591			

Number of obs =	40
F( 3, 36) =	1.63
Prob > F =	0.2001
R-squared =	0.1194
Adj R-squared =	0.0460
Root MSE =	13.4

roa	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
cdtar	78.10487	44.00189	1.78	0.084	-11.1351	167.3448
cdcar	-1.1373848	.6418459	-0.21	0.832	-1.439109	1.164339
cdfar	-30.83552	21.68237	-1.42	0.164	-74.8094	13.13837
_cons	3.439331	3.859033	0.89	0.379	-4.387151	11.26581

From the above model we can easily observe that only Current Debts to Total Assets Ratio (CDTAR) has a positive relationship with the Return on Assets (ROA). All other remaining variables have negative impact on Return on Assets (ROA).

b) The regression equation is

$$ROE = -1.02 + 249 \text{ CDTAR} - 0.10 \text{ CDCAR} - 91.6 \text{ CDFAR}$$

Source	SS	df	MS			
Model	10894.3135	3	3631.43785			
Residual	26978.636	36	749.406554			
Total	37872.9495	39	971.101269			

Number of obs =	40
F( 3, 36) =	4.85
Prob > F =	0.0062
R-squared =	0.2877
Adj R-squared =	0.2283
Root MSE =	27.375

roe	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
cdtar	249.0813	89.89595	2.77	0.009	66.76383	431.3987
cdcar	-0.0972657	1.311292	-0.07	0.941	-2.75669	2.562159
cdfar	-91.55599	44.29713	-2.07	0.046	-181.3947	-1.717251
_cons	-1.024093	7.884013	-0.13	0.897	-17.01361	14.96543

From the above model we can easily observe that only Current Debts to Total Assets Ratio (CDTAR) has a positive relationship with the Return on Equity (ROE). All other remaining variables have negative impact on Return on Equity (ROE).

c) The regression equation is

$$GPM = 30.2 - 26.2 \text{ CDTAR} + 4.14 \text{ CDCAR} + 11.7 \text{ CDFAR}$$

Source	SS	df	MS			
Model	7841.39185	3	2613.79728			
Residual	25570.096	36	710.280444			
Total	33411.4878	39	856.704817			

Number of obs =	40
F( 3, 36) =	3.68
Prob > F =	0.0207
R-squared =	0.2347
Adj R-squared =	0.1709
Root MSE =	26.651

gpm	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
cdtar	-26.21169	87.51779	-0.30	0.766	-203.706	151.2826
cdcar	4.143831	1.276603	3.25	0.003	1.554761	6.732901
cdfar	11.70984	43.12526	0.27	0.788	-75.75225	99.17193
_cons	30.16372	7.675444	3.93	0.000	14.5972	45.73024

From the above model we can easily observe that only Current Debts to Total Assets Ratio (CDTAR) has a negative relationship with the Gross Profit Margin (GPM). All other remaining variables have positive impact on Gross Profit Margin (GPM).

d) The regression equation is

$$NPM = 30.1 - 53 \text{ CDTAR} + 1.00 \text{ CDCAR} + 14.5 \text{ CDFAR}$$

. reg npm cdtar cdcar cdfar

Source	SS	df	MS	Number of obs = 40		
Model	1690.85672	3	563.618907	F( 3, 36) =	0.42	
Residual	47958.4519	36	1332.17922	Prob > F	= 0.7376	
				R-squared	= 0.0341	
				Adj R-squared	= -0.0464	
Total	49649.3086	39	1273.0592	Root MSE	= 36.499	

npm	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
cdtar	-52.86652	119.8568	-0.44	0.662	-295.9474	190.2144
cdcar	.997823	1.748325	0.57	0.572	-2.547944	4.54359
cdfar	14.46567	59.06064	0.24	0.808	-105.3149	134.2462
_cons	30.05346	10.51163	2.86	0.007	8.734899	51.37203

From the above model we can easily observe that only Current Debts to Total Assets Ratio (CDTAR) has a negative relationship with the Net Profit Margin (NPM). All other remaining variables have positive impact on Net Profit Margin (NPM).

e) The regression equation is

$$TAT = 11.6 - 25.5 \text{ CDTAR} - 0.347 \text{ CDCAR} + 3.1 \text{ CDFAR}$$

Source	SS	df	MS	Number of obs = 40		
Model	613.225504	3	204.408501	F( 3, 36) =	1.35	
Residual	5438.7336	36	151.075933	Prob > F	= 0.2726	
				R-squared	= 0.1013	
				Adj R-squared	= 0.0264	
Total	6051.95911	39	155.178439	Root MSE	= 12.291	

tat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
cdtar	-25.50578	40.36259	-0.63	0.531	-107.3649	56.35335
cdcar	-.3465023	.5887602	-0.59	0.560	-1.540563	.8475587
cdfar	3.064697	19.88907	0.15	0.878	-37.27221	43.4016
_cons	11.64628	3.539861	3.29	0.002	4.46711	18.82545

From the above model we can easily observe that only Current Debts to Total Assets Ratio (CDTAR) and Current Debts to Current Assets Ratio (CDCAR) have a negative relationship with the Total Assets Turnover (TAT). All other remaining variables have positive impact on Total Assets Turnover (TAT).

f) The regression equation is

$$CAT = 233 - 1485 \text{ CDTAR} + 119 \text{ CDCAR} + 365 \text{ CDFAR}$$

Source	SS	df	MS	Number of obs = 40		
Model	8135918.43	3	2711972.81	F( 3, 36) =	21.95	
Residual	4447475.42	36	123540.984	Prob > F	= 0.0000	
				R-squared	= 0.6466	
				Adj R-squared	= 0.6171	
Total	12583393.8	39	322651.124	Root MSE	= 351.48	

cat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
cdtar	-1484.58	1154.216	-1.29	0.207	-3825.438	856.2777
cdcar	119.1751	16.83629	7.08	0.000	85.02948	153.3206
cdfar	364.6576	568.7513	0.64	0.525	-788.8234	1518.139
_cons	232.638	101.2265	2.30	0.027	27.34122	437.9348

From the above model we can easily observe that only Current Debts to Total Assets Ratio (CDTAR) has a negative relationship with the Current Assets Turnover (CAT). All other remaining variables have positive impact on Current Assets Turnover (CAT).

g) The regression equation is

$$\text{FAT} = 14.2 - 40.3 \text{ CDTAR} - 0.492 \text{ CDCAR} + 10.7 \text{ CDFAR}$$

Source	SS	df	MS			
Model	674.313646	3	224.771215			
Resi dual	8843.54026	36	245.653896			
Total	9517.85391	39	244.047536			

Number of obs =	40
F( 3, 36) =	0.91
Prob > F =	0.4434
R-squared =	0.0708
Adj R-squared =	-0.0066
Root MSE =	15.673

fat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
cdtar	-40.27677	51.4687	-0.78	0.439	-144.6601 64.1066
cdcar	-.4920846	.7507626	-0.66	0.516	-2.014702 1.030533
cdfar	10.65864	25.36172	0.42	0.677	-40.7773 62.09459
_cons	14.18626	4.513884	3.14	0.003	5.031677 23.34084

From the above model we can easily observe that only Current Debts to Total Assets Ratio (CDTAR) and Current Debts to Current Assets Ratio (CDCAR) have a negative relationship with the Fixed Assets Turnover (FAT). All other remaining variables have positive impact on Fixed Assets Turnover (FAT).

### Model 3:

a) The regression equation is

$$\text{ROA} = 11.5 - 14.4 \text{ FDTAR} - 0.64 \text{ FDCAR} + 3.7 \text{ FDFAR}$$

Source	SS	df	MS			
Model	185.03428	3	61.6780934			
Resi dual	7155.13977	36	198.753883			
Total	7340.17405	39	188.209591			

Number of obs =	40
F( 3, 36) =	0.31
Prob > F =	0.8178
R-squared =	0.0252
Adj R-squared =	-0.0560
Root MSE =	14.098

roa	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
fdtar	-14.41556	27.45886	-0.52	0.603	-70.10472 41.27359
fdcar	-.635197	1.307153	-0.49	0.630	-3.286226 2.015832
fdfar	3.706038	23.25173	0.16	0.874	-43.45065 50.86272
_cons	11.45348	4.332927	2.64	0.012	2.665898 20.24107

From the above model we can easily observe that only Fixed Debts to Fixed Assets Ratio (FDFAR) has a positive relationship with the Return on Assets (ROA). All other remaining variables have negative impact on Return on Assets (ROA).

b) The regression equation is

$$\text{ROE} = 25.8 - 52.6 \text{ FDTAR} - 2.75 \text{ FDCAR} + 27.5 \text{ FDFAR}$$

Source	SS	df	MS			
Model	1920.55573	3	640.185244			
Resi dual	35952.3938	36	998.677605			
Total	37872.9495	39	971.101269			

Number of obs =	40
F( 3, 36) =	0.64
Prob > F =	0.5936
R-squared =	0.0507
Adj R-squared =	-0.0284
Root MSE =	31.602

roe	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
fdtar	-52.59964	61.55132	-0.85	0.398	-177.4315 72.23222
fdcar	-2.747424	2.930091	-0.94	0.355	-8.689925 3.195076
fdfar	27.51283	52.12068	0.53	0.601	-78.1928 133.2185
_cons	25.81897	9.712617	2.66	0.012	6.120867 45.51707

From the above model we can easily observe that only Fixed Debts to Fixed Assets Ratio (FDFAR) has a positive relationship with the Return on Equity (ROE). All other remaining variables have negative impact on Return on Equity (ROE).

c) The regression equation is

$$\text{GPM} = 28.4 - 75.1 \text{ FDTAR} + 8.54 \text{ FDCAR} + 41.2 \text{ FDFAR}$$

. reg gpm fdtar fdcar fdcar						
Source	SS	df	MS			
Model	11889.4991	3	3963.16637	Number of obs = 40		
Residual	21521.9887	36	597.83302	F( 3, 36) = 6.63		
Total	33411.4878	39	856.704817	Prob > F = 0.0011		
				R-squared = 0.3559		
				Adj R-squared = 0.3022		
				Root MSE = 24.451		
gpm	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
fdtar	-75.05361	47.62277	-1.58	0.124	-171.6371	21.52984
fdcar	8.541871	2.267036	3.77	0.001	3.944109	13.13963
fdfar	41.15803	40.3262	1.02	0.314	-40.6273	122.9434
_cons	28.39621	7.514733	3.78	0.001	13.15563	43.6368

From the above model we can easily observe that only Fixed Debts to Total Assets Ratio (FDTAR) has a negative relationship with the Gross Profit Margin (GPM). All other remaining variables have positive impact on Gross Profit Margin (GPM).

d) The regression equation is

$$\text{NPM} = 24.7 - 29.5 \text{ FDTAR} + 2.78 \text{ FDCAR} + 8.9 \text{ FDFAR}$$

Source	SS	df	MS			
Model	1875.86613	3	625.288709	Number of obs = 40		
Residual	47773.4425	36	1327.04007	F( 3, 36) = 0.47		
Total	49649.3086	39	1273.0592	Prob > F = 0.7042		
				R-squared = 0.0378		
				Adj R-squared = -0.0424		
				Root MSE = 36.429		
npm	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
fdtar	-29.52401	70.95234	-0.42	0.680	-173.422	114.374
fdcar	2.779436	3.377618	0.82	0.416	-4.070691	9.629563
fdfar	8.905152	60.08131	0.15	0.883	-112.9454	130.7557
_cons	24.65526	11.19607	2.20	0.034	1.948574	47.36194

From the above model we can easily observe that only Fixed Debts to Total Assets Ratio (FDTAR) has a negative relationship with the Net Profit Margin (NPM). All other remaining variables have positive impact on Net Profit Margin (NPM).

e) The regression equation is

$$\text{TAT} = 7.89 + 19.1 \text{ FDTAR} + 0.56 \text{ FDCAR} - 21.8 \text{ FDFAR}$$

Source	SS	df	MS			
Model	324.033612	3	108.011204	Number of obs = 40		
Residual	5727.9255	36	159.109042	F( 3, 36) = 0.68		
Total	6051.95911	39	155.178439	Prob > F = 0.5707		
				R-squared = 0.0535		
				Adj R-squared = -0.0253		
				Root MSE = 12.614		
tat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
fdtar	19.06986	24.56813	0.78	0.443	-30.75662	68.89634
fdcar	.5626646	1.169542	0.48	0.633	-1.809277	2.934606
fdfar	-21.83476	20.8039	-1.05	0.301	-64.02703	20.35751
_cons	7.888444	3.876779	2.03	0.049	.0259723	15.75092

From the above model we can easily observe that only Fixed Debts to Fixed Assets Ratio (FDFAR) has a negative relationship with the Total Assets Turnover (TAT). All other remaining variables have positive impact on Total Assets Turnover (TAT).

f) The regression equation is

$$\text{CAT} = -48.9 + 104 \text{ FDTAR} + 274 \text{ FDCAR} - 258 \text{ FDFAR}$$

. reg cat fdtar fdcar fdfar

Source	SS	df	MS			
Model	10466156.5	3	3488718.85	Number of obs =	40	
Residual	2117237.31	36	58812.1475	F( 3, 36) =	59.32	
Total	12583393.8	39	322651.124	Prob > F =	0.0000	
				R-squared =	0.8317	
				Adj R-squared =	0.8177	
				Root MSE =	242.51	

cat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
fdtar	103.6666	472.3438	0.22	0.828	-854.2911	1061.624
fdcar	274.1908	22.48547	12.19	0.000	228.5882	319.7935
fdfar	-258.1351	399.9732	-0.65	0.523	-1069.318	553.0482
_cons	-48.89049	74.53446	-0.66	0.516	-200.0534	102.2724

From the above model we can easily observe that only Fixed Debts to Fixed Assets Ratio (FDFAR) has a negative relationship with the Current Assets Turnover (CAT). All other remaining variables have positive impact on Current Assets Turnover (CAT).

g) The regression equation is

$$\text{FAT} = 11.4 + 20.5 \text{ FDTAR} + 0.11 \text{ FDCAR} - 26.2 \text{ FDFAR}$$

. reg fat fdtar fdcar fdfar

Source	SS	df	MS			
Model	387.320508	3	129.106836	Number of obs =	40	
Residual	9130.5334	36	253.625928	F( 3, 36) =	0.51	
Total	9517.85391	39	244.047536	Prob > F =	0.6786	
				R-squared =	0.0407	
				Adj R-squared =	-0.0392	
				Root MSE =	15.926	

fat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
fdtar	20.48541	31.01855	0.66	0.513	-42.42313	83.39395
fdcar	1092348	1.476608	0.07	0.941	-2.885466	3.103935
fdfar	-26.20917	26.26602	-1.00	0.325	-79.47912	27.06078
_cons	11.43807	4.894636	2.34	0.025	1.511287	21.36485

From the above model we can easily observe that only Fixed Debts to Fixed Assets Ratio (FDFAR) has a negative relationship with the Fixed Assets Turnover (FAT). All other remaining variables have positive impact on Fixed Assets Turnover (FAT).

#### Model 4:

a) The regression equation is

$$\text{ROA} = 6.48 - 39.1 \text{ TDTAR} + 1.42 \text{ TDCAR} + 17.6 \text{ TDFAR} + 141 \text{ CDTAR} - 2.37 \text{ CDCAR} - 59 \text{ CDFAR} - 18.5 \text{ FDTAR}$$

note: cdfar omitted because of collinearity

Source	SS	df	MS			
Model	1180.64774	7	168.663963	Number of obs =	40	
Residual	6159.52631	32	192.485197	F( 7, 32) =	0.88	
Total	7340.17405	39	188.209591	Prob > F =	0.5358	
				R-squared =	0.1608	
				Adj R-squared =	-0.0227	
				Root MSE =	13.874	

roa	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	-39.09657	62.48991	-0.63	0.536	-166.3843	88.19121
tdcar	-9518951	1.060742	-0.90	0.376	-3.112556	1.208766
tdfar	-41.08039	37.92845	-1.08	0.287	-118.3381	36.17733
cdtar	140.6786	117.5803	1.20	0.240	-98.82465	380.1819
cdcar	(omitted)					
cdfar	(omitted)					
fdtar	-18.4541	69.79139	-0.26	0.793	-160.6145	123.7063
fdcar	2.374193	2.928053	0.81	0.423	-3.590055	8.338441
fdfar	58.69618	103.7101	0.57	0.575	-152.5544	269.9468
_cons	6.478495	7.865488	0.82	0.416	-9.54298	22.49997

From the above model we can easily observe that Total Debts to Total Assets Ratio (TDTAR), Total Debts to Current Assets Ratio (TDCAR), Total Debts to Fixed Assets Ratio (TDFAR) and Fixed Debts to Total Assets Ratio (FDTAR) has a positive relationship with the Return on Assets (ROA). All other remaining variables have negative impact on Return on Assets (ROA).

b) The regression equation is

$$\text{ROE} = 6.6 - 99 \text{ TDTAR} + 1.88 \text{ TDCAR} + 36 \text{ TDFAR} + 406 \text{ CDTAR} - 3.26 \text{ CDCAR} - 153 \text{ CDFAR} - 28 \text{ FDTAR}$$

Source	SS	df	MS			
Model	12291.3181	7	1755.90259			
Residual	25581.6314	32	799.42598			
Total	37872.9495	39	971.101269			

Number of obs =	40
F( 7, 32) =	2.20
Prob > F =	0.0612
R-squared =	0.3245
Adj R-squared =	0.1768
Root MSE =	28.274

roe	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	-99.21516	127.3504	-0.78	0.442	-358.6195	160.1891
tdcar	-1.383963	2.161725	-0.64	0.527	-5.787252	3.019325
tdfar	-116.8621	77.29574	-1.51	0.140	-274.3084	40.58418
cdtar	405.8291	239.6211	1.69	0.100	-82.26322	893.9213
cdcar	(omitted)					
cdfar	(omitted)					
fdtar	-27.82942	142.2304	-0.20	0.846	-317.5432	261.8843
fdcar	3.261223	5.967183	0.55	0.588	-8.89353	15.41598
fdfar	152.5062	211.3546	0.72	0.476	-278.009	583.0214
_cons	6.555638	16.02936	0.41	0.685	-26.0951	39.20637

From the above model we can easily observe that Total Debts to Total Assets Ratio (TDTAR), Current Debts to Current Assets Ratio (CDCAR), Current Debts to Fixed Assets Ratio (CDFAR) and Fixed Debts to Total Assets Ratio (FDTAR) has a negative relationship with the Return on Equity (ROE). All other remaining variables have positive impact on Return on Equity (ROE).

c) The regression equation is

$$\text{GPM} = 51.0 - 259 \text{ TDTAR} + 6.65 \text{ TDCAR} + 298 \text{ TDFAR} + 433 \text{ CDTAR} - 6.64 \text{ CDCAR} - 410 \text{ CDFAR} - 312 \text{ FDTAR}$$

Source	SS	df	MS			
Model	15445.5229	7	2206.50327			
Residual	17965.965	32	561.436405			
Total	33411.4878	39	856.704817			

Number of obs =	40
F( 7, 32) =	3.93
Prob > F =	0.0034
R-squared =	0.4623
Adj R-squared =	0.3447
Root MSE =	23.695

gpm	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	-259.1786	106.7239	-2.43	0.021	-476.568	-41.78925
tdcar	.0106016	1.811597	0.01	0.995	-3.6795	3.700703
tdfar	-112.3286	64.77639	-1.73	0.093	-244.2737	19.61662
cdtar	432.8917	200.8104	2.16	0.039	23.85418	841.9291
cdcar	(omitted)					
cdfar	(omitted)					
fdtar	-311.8278	119.1937	-2.62	0.013	-554.6175	-69.03808
fdcar	6.638969	5.000697	1.33	0.194	-3.547116	16.82505
fdfar	409.997	177.1221	2.31	0.027	49.211	770.7829
_cons	50.9907	13.43313	3.80	0.001	23.6283	78.35309

From the above model we can easily observe that only Total Debts to Total Assets Ratio (TDTAR), Current Debts to Current Assets Ratio (CDCAR), Current Debts to Fixed Assets Ratio (CDFAR) and Fixed Debts to Total Assets Ratio (FDTAR) has a negative relationship with the Gross Profit Margin (GPM). All other remaining variables have positive impact on Gross Profit Margin (GPM).

d) The regression equation is

$$\text{NPM} = 56.2 - 245 \text{ TDTAR} + 0.46 \text{ TDCAR} + 311 \text{ TDFAR} + 373 \text{ CDTAR} - 1.11 \text{ CDCAR} - 422 \text{ CDFAR} - 325 \text{ FDTAR}$$

Source	SS	df	MS			
Model	6389.09083	7	912.727261			
Residual	43260.2178	32	1351.88181			
Total	49649.3086	39	1273.0592			

Number of obs =	40
F( 7, 32) =	0.68
Prob > F =	0.6915
R-squared =	0.1287
Adj R-squared =	-0.0619
Root MSE =	36.768

npm	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	-244.9313	165.6077	-1.48	0.149	-582.2632	92.40057
tdcar	-.6499989	2.811128	-0.23	0.819	-6.376079	5.076081
tdfar	-111.3813	100.5161	-1.11	0.276	-316.1259	93.36342
cdtar	373.0708	311.6057	1.20	0.240	-261.6491	1007.791
cdcar	(omitted)					
cdfar	(omitted)					
fdtar	-324.9572	184.9578	-1.76	0.088	-701.7038	51.7894
fdcar	1.109598	7.759783	0.14	0.887	-14.69656	16.91576
fdfar	422.3218	274.8476	1.54	0.134	-137.5244	982.1679
_cons	56.18989	20.84473	2.70	0.011	13.73055	98.64922

From the above model we can easily observe that only Total Debts to Total Assets Ratio (TDTAR), Total Debts to Current Assets Ratio (TDCAR), Total Debts to Fixed Assets Ratio (TDFAR) and Fixed Debts to Total Assets Ratio (FDTAR) has a negative relationship with the Net Profit Margin (NPM). All other remaining variables have positive impact on Net Profit Margin (NPM).

Total Debts to Total Assets Ratio (TDTAR)

e) The regression equation is

$$\text{TAT} = 2.65 + 110 \text{ TDTAR} + 1.58 \text{ TDCAR} - 113 \text{ TDFAR} - 216 \text{ CDTAR} - 2.14 \text{ CDCAR} + 170 \text{ CDFAR} + 97.3 \text{ FDTAR}$$

Source	SS	df	MS			
Model	1425.6702	7	203.667172			
Residual	4626.28891	32	144.571528			
Total	6051.95911	39	155.178439			

Number of obs =	40
F( 7, 32) =	1.41
Prob > F =	0.2360
R-squared =	0.2356
Adj R-squared =	0.0684
Root MSE =	12.024

tat	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
tdtar	109.6962	54.15675	2.03	0.051	-.617447	220.0099
tdcar	-.5526528	.9192902	-0.60	0.552	-2.425186	1.31988
tdfar	56.36953	32.87061	1.71	0.096	-10.58572	123.3248
cdtar	-216.0343	101.9007	-2.12	0.042	-423.5993	-8.46925
cdcar	(omitted)					
cdfar	(omitted)					
fdtar	97.29554	60.48457	1.61	0.118	-25.90748	220.4986
fdcar	2.13597	2.537591	0.84	0.406	-3.032934	7.304873
fdfar	-169.7243	89.88018	-1.89	0.068	-352.8042	13.35562
_cons	2.649343	6.816609	0.39	0.700	-11.23564	16.53432

From the above model we can easily observe that only Total Debts to Fixed Assets Ratio (TDFAR), Current Debts to Total Assets Ratio (CDTAR) and Current Debts to Current Assets Ratio (CDCAR) has a negative relationship with the Total Assets Turnover (TAT). All other remaining variables have positive impact on Total Assets Turnover (TAT).

f) The regression equation is

$$\text{CAT} = 104 - 1195 \text{ TDTAR} + 229 \text{ TDCAR} + 782 \text{ TDFAR} + 1020 \text{ CDTAR} - 205 \text{ CDCAR} - 826 \text{ CDFAR} - 850 \text{ FDTAR}$$

Source	SS	df	MS			
Model	10773876. 4	7	1539125. 21			
Resi dual	1809517. 4	32	56547. 4187			
Total	12583393. 8	39	322651. 124			

Number of obs =	40
F( 7, 32) =	27. 22
Prob > F =	0. 0000
R-squared =	0. 8562
Adj R-squared =	0. 8247
Root MSE =	237. 8

cat	Coeff.	Std. Err.	t	P> t	[95% Conf. Interval]
tdtar	-1194. 732	1071. 069	-1. 12	0. 273	-3376. 429 986. 9649
tdcar	23. 82883	18. 18099	1. 31	0. 199	-13. 20464 60. 8623
tdfar	-43. 34587	650. 089	-0. 07	0. 947	-1367. 534 1280. 842
cdtar	1019. 639	2015. 312	0. 51	0. 616	-3085. 418 5124. 696
cdcar	(omi tted)				
cdfar	(omi tted)				
fdtar	-849. 6234	1196. 216	-0. 71	0. 483	-3286. 235 1586. 989
fdcar	204. 716	50. 18647	4. 08	0. 000	102. 4895 306. 9425
fdfar	825. 6416	1777. 579	0. 46	0. 645	-2795. 168 4446. 452
_cons	104. 0732	134. 8135	0. 77	0. 446	-170. 5329 378. 6794

From the above model we can easily observe that only Total Debts to Total Assets Ratio (TDTAR), Total Debts to Fixed Assets Ratio (CDTAR) and Fixed Debts to Total Assets Ratio (FDTAR) has a negative relationship with the Current Assets Turnover (CAT). All other remaining variables have positive impact on Current Assets Turnover (CAT).

g) The regression equation is

$$\text{FAT} = 3.54 + 146 \text{ TDTAR} + 1.33 \text{ TDCAR} - 161 \text{ TDFAR} - 299 \text{ CDTAR} - 1.83 \text{ CDCAR} + 246 \text{ CDFAR} + 139 \text{ FDTAR}$$

Source	SS	df	MS			
Model	2052. 7311	7	293. 247301			
Resi dual	7465. 1228	32	233. 285088			
Total	9517. 85391	39	244. 047536			

Number of obs =	40
F( 7, 32) =	1. 26
Prob > F =	0. 3023
R-squared =	0. 2157
Adj R-squared =	0. 0441
Root MSE =	15. 274

fat	Coeff.	Std. Err.	t	P> t	[95% Conf. Interval]
tdtar	145. 6568	68. 79466	2. 12	0. 042	5. 526707 285. 787
tdcar	-. 4956328	1. 167763	-0. 42	0. 674	-2. 874288 1. 883023
tdfar	85. 05536	41. 75514	2. 04	0. 050	. 002928 170. 1078
cdtar	-299. 0547	129. 4433	-2. 31	0. 027	-562. 722 -35. 38736
cdcar	(omi tted)				
cdfar	(omi tted)				
fdtar	139. 4802	76. 8328	1. 82	0. 079	-17. 0231 295. 9835
fdcar	1. 825083	3. 223471	0. 57	0. 575	-4. 740911 8. 391078
fdfar	-246. 1558	114. 1737	-2. 16	0. 039	-478. 72 -13. 5916
_cons	3. 538952	8. 659055	0. 41	0. 685	-14. 09897 21. 17687

From the above model we can easily observe that only Total Debts to Fixed Assets Ratio (TDFAR), Current Debts to Total Assets Ratio (CDTAR) and Current Debts to Current Assets Ratio (CDCAR) has a negative relationship with the Fixed Assets Turnover (FAT). All other remaining variables have positive impact on Fixed Assets Turnover (FAT).

### Conclusion:

Based upon the regression results, we can conclude that in order to increase the profitability fertilizer firms have to utilize the debt option for their financing. The main reason for this is that is considered as a cheaper source of financing as compared to equity financing on some reasons. The results of our survey are clearly showing that in model 1 TDTAR has always a positive relationship with any of the profitability indicators while in model 2 overall current debts looks more important because it is showing an inverse relationship with most of the indicators. So the companies should focus on the fixed portion of the debts rather than that of the current portion. In the Model 3 actually representing the capital structure of the fertilizer firm in the form of the proportion of their fixed assets with respect to their different debts level and comparing it with the different profitability indicators. It is also showing a positive impact of existing debts on



profitability. In the last model no 4, we actually combine all debts indicators and check their impact on profitability in different ways. And it is also going to support our H1. So we can conclude that the leverage definitely has a positive impact on the profitability of the fertilizer firms. However what could the ideal capital structure, we can check it by using different models.

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